



Leadership Source:

LEAD with PURPOSE and VISION

In Seattle, WA for 74-Days of instruction and coaching.

Training weekends: October 8-9 and December 3-4, 2011

Red Lion Hotel, 1415 Fifth Avenue, Seattle, WA 98101



The full 74-day program includes two high impact weekend training sessions with 70 days of one-on-one coaching from certified professional coaches. Participation is available in segments; student discount available.

This program is ICF approved for 60 CCE Units.

Shape your leadership skills and sharpen your future vision with an intensive 74-day program created by celebrated leadership coaching agency, *Source Point Training*. Develop skills to influence and lead people; manage organizational success through inspiration and goal placement. Learn what it means to project future vision as a transformative relationship-building leader.

In this 74-day program, you will learn Source Point's **VALUES** of Leadership:

- Values** of World Class Leaders and how they drive others.
- Accountable** choices that lead to positive results.
- Listening** skills that build rapport and solid relationships.
- Utilize** "personal purpose and vision" to guide your daily actions.
- Effective** communication that drives committed action.
- Source Point Training's 3Ps** of successful planning.

The aim of this extensive program is to leave you with insights and tools on how to become a 'servant leader'. To that end, you can expect:

- A high-impact training opportunity facilitated by a *Master Performance Coach*.
- 10-weeks of coaching from professionals who are committed to your personal goals and professional success.
- Meeting and working with people who share your aspirations and goals.
- Acquiring the means to generate extraordinary results in all areas of your life.

Who should attend? Technology professionals keeping up with rapid changes in the job market, professionals in transition for job security and performance improvement, business owners, corporations, managers, entrepreneurs and students who look toward cultivation of strategic relationships and business development.

TO REGISTER FOR this Leadership Source program:

For more information, visit www.SourcePointTraining.com, email admin@sourcepointtraining.com or call **800-217-5660 x103**.



SEE YOU in Seattle!

Source Point Training (SPT) is a global facilitator of leadership training and executive management training. We facilitate revolutionary change by creating training modal and certification programs that produce results. Our clients are people – like you – who are looking for personal growth and are interested in career augmentation and professional development. SPT offers programs for individuals and corporations.

Leadership Source

Lead with Purpose and Vision

Training: Oct 8-9; Dec 3-4, 2011

Coaching: 10 weeks (Oct 9 – Dec 2)

Location: Red Lion Inn, Seattle WA

Full Tuition: \$2,395

Student Rate: \$1,995

Corp Rate: \$1,800

(each attendee, 3 or more)

Click Here for more information.



Leadership Source:

LEAD with PURPOSE and VISION

This 74-day training and one-on-one coaching Leadership Source program is offered by **Source Point Training: a global leader in coaching and professional training for individuals and corporations.**

YOUR FACILITATORS for this Leadership Source program:



Kelly Mobeck has over 20 years of business experience spanning portfolio management, strategic planning, team development, and customer support training. She is a Certified Performance Coach and was instrumental in the design of Source Point Training's highly acclaimed Leadership training programs. She is a passionate speaker who understands today's need for effective leadership. She is known for her motto, "Leaders don't wait!"



Barbara Fagan is co-founder of *Source Point Training*. She has worked as a master coach and facilitator within the U.S. and international businesses community for more than twenty years. Barbara began coaching in 1987 before it was a well-known profession, and co-founded *The Coaching Company* in San Francisco. Barbara says it like it is. Her audiences have come to expect tangible tools, as well as honesty and authenticity.

OUR TESTIMONIALS from past participants:

Leadership Source challenged me to take massive action each day aligning with what I wanted and who I wanted to be as well as put me in touch with the authentic leader that I am.

Nicole Hanson - National Sales & Account Mgr, Kaiser Permanente

What I gained from Leadership Source is consciousness of the people and world around me the ability to take a step back and effectively communicate with others.

Brent Navtril – Account Executive, USAOPLY

A valuable tool in developing cross-functional teams and assigning tasks based on individuals strengths (skill sets) and personalities. Individuals are working more effectively together because they understand how they work and how to approach them when they need something from them. The one-on-one coaching was essential for individuals because it assisted them with achieving their personal, as well as professional and work goals while internalizing the leadership principles.

Judy Fisher – HR Director, FIRST 5

WHY INVEST in professional development coaching?

Because coaching works! Companies that use professional coaching reported a median return on investment of **seven times their initial investment**, according to a study conducted in 2008 by *PriceWaterHouseCoopers* and *Association Resource Centre, Inc.* The study was the result of a survey of corporate and individual clients of *ICF* (International Coaching Federation) member coaches. It found that individuals who participated in coaching reported a median return on investment of 3.44 times their investment. These findings were supported by 86% of all respondents who reported at least a 100% return on investment.

Among other survey findings, 80% of participants reported positive change in self-esteem and confidence. Respondents also said that they experienced a positive change in business relationships with improved communication skills, interpersonal skills, and work performance. An overwhelming 82.7% of individual clients said that they were "very satisfied" with their coaching experience and 96.2% said they would repeat the experience.

THE BOTTOM LINE: coaching is good for professional development; it is profitable for companies and organizations; and it is good for the individual who aspires for a life of personal accomplishment and satisfaction.